Ref: MT/11/2012 **24th July 2012**

Name: Aakanksha Rathore

Employee No: 49766

Subject: Final Appraisal and Placement

Dear Aakanksha,

We are pleased to inform you that on successful completion of your training you are being placed as **Assistant Manager** in **grade L2B.** Your Appointment Letter and new entitlement sheet are attached.

Based on your performance rating your annual CTC stands revised to Rs. 550000/- w.e.f. 1-Jul-2012. You are also being paid bonus as per the details given below:

1	**Your Performance Rating**	**B**
2	**CTC as on 30.6.12 (Rs.)**	**Rs. 500000/-**
3	**Performance Bonus as per grid in months of CTC**	**2.75**
4	**Total No. of days in service during appraisal period (Based On Date Of Joining)**	**366**
5	**Actual Performance Bonus pay out (Based on Total No. of days in service during appraisal period)**	**Rs. 114583/-**

Kindly note that remuneration is a contract solely between you and the organization and should therefore be treated as strictly confidential.

Guidelines:

1. Performance Bonus payout will be subject to Income Tax deduction as applicable.

2. **The Performance Bonus payout figures are primarily driven by basic guidelines and the HOD /Reviewing Authority has the discretion to decide the final Bonus Payout.**

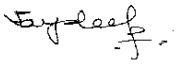
3. Performance Bonus as per guidelines will be paid to you only if you are on the rolls of the company or have not submitted your resignation from the services of the company as on the date of Bonus Payout.

In case you need any further clarification; please contact your Head of Department or Mark Anthony (mark.anthony@bajajallianz.co.in) from Human Resources.

We wish you all the best for the future and are confident that you will continue to put in your best efforts.

Note: No separate acknowledgement of this letter is being called for. Receipt of this letter indicates acceptance of all terms and conditions.

For **Bajaj Allianz Life Insurance Co. Ltd.**



Jaydeep Chaure
Sr. V.P & Head - Human Resources