# The ICFAI University
## Dehradun

Upon the recommendation of the Academic Council,

hereby confers on

**Urvashi Sharma**

the degree of

**Master of Business Administration**

in recognition of proficiency in the General
and Special Courses of study prescribed by the University and having
passed the Examinations for the same.
Given this the Thirtieth Day of April, Two Thousand and Ten
under the Seal of the University.

788125105722

Controller of Examinations | Registrar | Vice-Chancellor

For online verification of the certificate, please visit www.iuuttarakhand.edu.in/olcv.

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## Dehradun

### TRANSCRIPT

Student ID : **08PMC04554** Program : **MBA**

Name : **URVASHI SHARMA** Duration : **2 years**

| Academic Year | Semester | Course | Course Title | Credits | Grade | Category | CGPA | Credits used |
|---|---|---|---|---|---|---|---|---|
| 2008 - 2009 | I | SLAC501 | Accounting for Managers | 3 | C | | | |
| | | SLEC501 | Managerial Economics | 3 | E | | | |
| | | SLFI501 | Financial Management - I | 3 | D | | | |
| | | SLGM501 | Business Communication | 2 | C | | | |
| | | SLHR501 | Organizational Behavior | 3 | C | | | |
| | | SLIT501 | Information Systems for Managers | 3 | C | | | |
| | | SLMM501 | Marketing Management - I | 3 | C | | | |
| | | SLRM501 | Quantitative Methods | 3 | E | | 4.70 | 23 |
| | II | SLEC502 | Macroeconomics & Business Environment | 3 | C | | | |
| | | SLFI502 | Financial Management - II | 3 | C | | | |
| | | SLGM502 | Legal Environment of Business | 3 | C | | | |
| | | SLHR502 | Human Resource Management | 3 | D | | | |
| | | SLIT502 | Enterprise wide Information Systems | 3 | C | | | |
| | | SLMM502 | Marketing Management - II | 2 | C | | | |
| | | SLOP502 | Operations Management | 3 | D | | | |
| | | SLRM502 | Business Research Methods | 2 | D | | | |
| | | ALHR502 | Soft Skills Lab - I | | S | | 4.98 | 45 |
| | ST-09 | SLFI501 | Financial Management - I | 3 | C | DR | | |
| | | SLHR502 | Human Resource Management | 3 | C | DR | | |
| | | SLOP502 | Operations Management | 3 | C | DR | 5.38 | 45 |
| | SIP | FLIP500 | **Summer Internship Program** | 18 | B | | 6.13 | 63 |
| 2009 - 2010 | I | SLGM601 | Management Control Systems | 3 | C | | | |
| | | SLGM611 | Business Strategy - I | 3 | C | | | |
| | | SLHR607 | Performance Management & Reward Systems | 3 | C | (EL) | | |
| | | SLHR608 | Training & Development | 3 | C | (EL) | | |
| | | SLMM602 | Consumer Behavior | 3 | C | (EL) | | |
| | | SLMM609 | Retail Management | 3 | B | (EL) | | |
| | | ALHR601 | Soft Skills Lab - II | | S | | 6.17 | 81 |
| | II | SLGM602 | Business Ethics and Corporate Governance | 3 | C | | | |
| | | SLGM612 | Business Strategy - II | 3 | C | | | |
| | | SLHR603 | Managing Knowledge Worker | 3 | C | (EL) | | |
| | | SLMM604 | Services Marketing | 3 | C | (EL) | | |
| | | SLMM605 | Integrated Marketing Communication | 3 | C | (EL) | | |
| | | SLMM611 | Customer Relationship Management | 3 | C | (EL) | | |
| | | FLTS600 | Management Research Project | 6 | B | | 6.25 | 105 |

**CREDITS COMPLETED: 105** **CREDITS USED IN CGPA: 105** **CGPA: 6.25**

April 26, 2010

Checked by

Bijan Roy
**Controller of Examinations**

**Registrar**