भारतीय प्रबंध संस्थान इंदौर
INDIAN INSTITUTE OF MANAGEMENT INDORE



यह प्रमाणित किया जाता है कि

सुनील गुप्ता

ने 04 नवंबर 2024 से 18 अप्रैल 2025 के दौरान

भारतीय प्रबंध संस्थान इंदौर

द्वारा आयोजित छह माह का

सर्टिफिकेट प्रोग्राम इन इंटरनेशनल बिज़नेस मैनेजमेंट

सफलतापूर्वक पूर्ण किया।

This is to certify that

Sunil Gupta

has successfully completed the six months

Certificate Programme in International Business Management

conducted by

Indian Institute of Management Indore

from 04 November 2024 to 18 April 2025.

कार्यक्रम समन्वयक
Programme Coordinator

एसोसिएट डीन, कार्यपालक शिक्षा
Associate Dean, Executive Education

निदेशक, भा. प्र. सं. इंदौर
Director, IIM Indore

भारतीय प्रबंध संस्थान इन्दौर

INDIAN INSTITUTE OF MANAGEMENT INDORE

[illegible]

CERTIFICATE PROGRAMME IN INTERNATIONAL BUSINESS MANAGEMENT

[illegible]

[illegible]

Name: Sunil Gupta			
Name of the Course	Credits	Credit Point	Letter Grade
Business Economics	3	[illegible]	A
Data Visualization	3	[illegible]	B
Financial Management	3	[illegible]	A
Global Financial System	3	[illegible]	B
Global Supply Chain Management	3	[illegible]	B
Human Resource Management	3	[illegible]	A
Information Systems for Competitive Advantage	3	[illegible]	A
International Entrepreneurship	3	[illegible]	A
International Human Resource Management	3	[illegible]	A
International Marketing	3	[illegible]	B
International Trade and WTO	3	[illegible]	B
Managerial Communication Across Borders	3	[illegible]	A
Managing International Legal Environment	3	[illegible]	B
Marketing Management	3	[illegible]	A
Multinational Strategic Management	3	[illegible]	A
Operations Management	3	[illegible]	B
Organizational Behaviour	3	[illegible]	A
Project Management	3	[illegible]	B
Quantitative Methods and Business Analytics	3	[illegible]	A
Spreadsheet Modelling	3	[illegible]	C
Strategic Management	3	[illegible]	A
Transformation, Marketing and Analytics in the Digital World	3	[illegible]	C
Understanding and Analysis of Financial Statement	3	[illegible]	A
Supply Chain Risk Management	3	Pass	

CGPA	Letter Grade	
3.46	B	Programme Coordinator

Note: For details regarding Grading System and Academic Standards see overleaf.

Grading System

A five point scale is used for evaluating participants in individual courses.

Letter Grade	Description	Grade Point
A	Excellent	5.00 - 4.50
B	Good	4.49 - 3.50
C	Satisfactory	3.49 - 2.50
D	Low Pass	2.49 - 1.50
F	Fail	1.49 - 0.00

Cumulative Grade Point Average (CGPA)

CGPA of participant is the weighted average of the grade points obtained by the participant, the weights being the respective course credits.

Medium of Instruction

Medium of instruction for this programme is English.