ITM Global Leadership Centre

INSTITUTE FOR TECHNOLOGY AND MANAGEMENT

IN ASSOCIATION WITH SOUTHERN NEW HAMPSHIRE UNIVERSITY

CERTIFIES THAT

Vishal Gaikwad

HAS COMPLETED THE

Master of Business Administration

PROGRAM IN

Retail Management and Marketing

GIVEN AT NAVI MUMBAI, INDIA ON APRIL 29, 2007

PROF. P. V. RAMANA
CHAIRMAN, ITM GROUP

Southern New Hampshire University

PRESIDENT
SOUTHERN NEW HAMPSHIRE UNIVERSITY
MANCHESTER NH 03106, USA

02030053

INSTITUTE FOR TECHNOLOGY & MANAGEMENT

NAVI MUMBAI

STATEMENT OF GRADES

MBA - Retail Management & Marketing

Batch : 2005-2006

Ref. No. :KH2005RMF032

Student's Name :VISHAL GAIKWAD

Sr. No.	Subjects	Grades	Grade Points
Term : I			
1	FINANCIAL ACCOUNTING	D	1.00
2	CORE MARKETING	B	3.00
3	BUSINESS COMMUNICATION	C	2.00
4	INTRODUCTION TO ENTERPRISE SYSTEMS - ERP	B	3.00
5	DECISION ANALYSIS	C	2.00
6	CONSUMER BEHAVIOUR	D	1.00
7	ORGANISATIONAL BEHAVIOUR	C	2.00
8	RETAIL ENVIORNMENT	C	2.00
9	FUNDAMENTALS OF RETAIL MANAGEMENT	C	2.00
10	SERVICE MANAGEMENT	B	3.00
11	YOGA - I	A	4.00
	: Total :	.	25.00
Grade Point Average : 2.27			
Term : II			
12	RESEARCH METHODOLOGY	B	3.00
13	MANAGEMENT ACCOUNTING	B	3.00
14	BUSINESS ENVIRONMENT	C	2.00
15	FRANCHISEE OPERATION & MANAGEMENT	B	3.00
16	INTEGRATED MARKETING COMMUNICATION	C	2.00
17	CUSTOMER RELATION MANAGEMENT	B	3.00
18	STRATEGIC MANAGEMENT	C	2.00
19	MERCHENDISING	B	3.00
20	E RETAILING, E COMMERCE & ENTERP. SYSTEM	B	3.00
21	RURAL MARKETING	C	2.00
22	YOGA - II	B	3.00
	: Total :	.	29.00
Grade Point Average : 2.64			

Registrar

Dean

Date : April 28, 2007.

INSTITUTE FOR TECHNOLOGY & MANAGEMENT
NAVI MUMBAI

STATEMENT OF GRADES

MBA - Retail Management & Marketing
Batch : 2005-2006

Ref. No. :KH2005RMF032 Student's Name :VISHAL GAIKWAD

Sr. No.	Subjects	Grades	Grade Points
Term : III			
23	TREASURY MANAGEMENT	B	3.00
24	SUPPLY CHAIN MANAGEMENT	C	2.00
25	HRM FOR RETAIL BUSINESS	C	2.00
26	BRAND BUILDING & PRODUCT MANAGEMENT	C	2.00
27	IT APPLICATIONS IN RETAIL BUSINESS	B	3.00
28	MARKET RESEARCH	B	3.00
29	BANKING MANAGEMENT	B	3.00
30	CORPORATE FINANCE	C	2.00
31	YOGA - III	B	3.00
	: Total :	.	23.00
Grade Point Average : 2.56			
Term : IV			
32	INTERNSHIP	B	3.00
	: Total :	.	3.00
Grade Point Average : 3.00			
Term : V			
33	CHANAL MANAGEMENT	B	3.00
34	BUSINESS ETHICS & CORPORATE GOVERNANCE	B	3.00
35	VISUAL MERCHANDISING	C	2.00
36	RETAIL OPERATIONS, SYSTEMS & INVENTORY	D	1.00
37	ENTREPRENUERSHIP	C	2.00
38	CAPSTONE PROJECT	C	2.00
	: Total :	.	13.00
Grade Point Average : 2.17			
Consolidated Grade Point Average : 2.53			

Registrar

Dean

Date : April 28, 2007.