JAGAN
INSTITUTE OF
MANAGEMENT
STUDIES

Date: 31st March 2023

TO WHOM IT MAY CONCERN

This is to certify that **Mr. Bhawani Shankar Sharma** was employed with **Jagan Institute of Management Studies** as **Manager, IT** from **November 1st, 2020, to March 31st, 2023**. During his tenure, he exhibited exceptional skills and dedication in fulfilling his role responsibilities.

He demonstrated proficiency in analysing requirements and designing, developing, and implementing an ERP system based on institution's requirement. His efforts significantly contributed to streamlining various processes within the organization, enhancing efficiency, and facilitating better management of resources.

Additionally, He took the initiative to lead the development of a **Lead Management System for admissions purposes**. His strategic insights and technical expertise played a pivotal role in the successful execution of this project, resulting in improved lead tracking, conversion rates, and overall effectiveness of the institution's marketing and admissions processes.

We greatly appreciate Mr. Bhawani Shankar Sharma's contributions to Jagan Institute of Management Studies during his tenure with us. His professionalism, dedication, and expertise have left a lasting impact on our institution, and we wish him continued success in his future endeavours.

31/03/23

Dr. Jitendra Rathore

Director

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