Laxmi Jangid

Nagpur, Maharashtra, India

laxujangid21@gmail.com

7709465211

https://www.linkedin.com/in/laxmi-jangid-0a98b1b6

Summary

- Willing to undertake all responsibility towards the growth of a prospective organization and achieve set targets Within a specified time frame.
- Seeking a challenging and career-advancing position in Academics.

Experience

Master Trainer

Ambuja Foundation

Aug 24 – Till date

- Project preparation, Academics, Sales and Marketing training.
- Placement opportunity.
- Administration duties

Data Analyst Internship

ExcelR Institute

March 23 – May 23 (3 months)

- Analyzed large data sets to identify trends and insights, then created interactive dashboards that improved decision making, leading to a 25% increase in sales revenue.
- Engineered a data pipeline for automating data processing activities, resulting in 50% reduction in time spent on manual tasks, using PowerBI and Excel.
- Also worked in project based on HR Employee Retention 4 Dashboard Which were Excel, PowerBI, Tableau, MYSQL
- 6 Different KPIs were solved in dashboard.

Associate Founder

Staddle Entail services pvt ltd.

Nov 18 - June 2021 (2 year 7 months)

- Handled staddle's 65% clients (Vendors), resolve their issues on platform.
- Enhanced organization reputation by accepting 100% ownership by accomplished variants listings.
- Cope Social media platforms and updated with developer.
- Created contents, videos and post for the social media's 5 platforms- "linkedin, pinterest, instagram, facebook,youtube".
- Generate new customer developmental strategies by examine cross-sale & up-sale to capture new market.

Assistant Professor

Jayoti Vidhyapith Women's University
Sep 2019 - Sep 2020 (1 year)

- Composed lecture notes, ppt, attended lectures on credit base 3 or 4 credit depends on Subjects, updated attendance on portal, portfolio, guided in placement assistance program.
- Assisted in Research work with HOD.
- Emerged and nourished strategic long-term trust worthy relationships with students to accomplished mentorship program and university objectives.
- Prepared more than 35 exam papers, viva, Evaluated assignments, Invigilated on exams.
- Trimester Examination Incharge.

Liaison Officer

Salasar & Co.
Feb 2016 - Sep 2017 (1 year 6 months)

- Responded for more than 50% of coordinating channel of department.
- Distributed work to staff members & maintained material resource alignment.
- Collaborated with the marketing staff of the organization for innovative means to influenced consumers and improved 20% sales.
- Worked with senior management team in new projects and assisted in various processes.

Area of Specialization

- Marketing Management
- Human Resource Management
- International Marketing
- Business Studies
- Business Organization & Management
- Retail Operation
- Entrepreneurship Management

Education

ExcelR Institute, Bangalore

Data Analytics Certification

Certified Data Visualisation from IBM

2022-2023

UGC NET

Commerce
2018

Rashtrasant Tukdoji Maharaj Nagpur University, Nagpur

Masters of commerce,
Commerce, General
2014 – 2016

National Institute of Business Management, Chennai
MBA in Banking & Finance.
2013 – 2014

Rashtrasant Tukdoji Maharaj Nagpur University, Nagpur
Bachelors of commerce,
Commerce, General 2010 – 13

- **Software**

  Microsoft Office, Advance Excel, PowerBI, Tableau, SQL.

- **Skills**

  • Team Management • Leadership • Social Media Management • E-Lectures •Academics

  • Relationship Building • Brand Management • Data Excel • Data Analysis • Data Validation • Data Visualization

PUBLISHED PAPERS/ CHAPTER IN JOURNALS

- Ch-16 Corporate Restructuring: Emerging Trends for Commerce and Management Jai Narain Vyas University, Jodhpur
- "A CONCEPTUAL REVIEW ON GREEN MARKETING" "NEW PERSPECTIVES ON COMMERCE & MANAGEMENT VOLUME-1" Nitya publication ISBN: 978-93-91669-09-6
- Credit Rating Agency: A Tool against Financial Risk International Journal for Scientific Research and Development 2020-2321-0613
- A Study of Product Life Cycle: A Special Reference to Nokia Mobile International Advanced Research Journal in Science, Engineering and Technology 2020-2393-8021
- Online Shopping: A Future Market, International Advanced Research Journal in Science,Engineering and Technology 2020 2393-8021

PAPERS PRESENTED IN CONFERENCES, SEMINAR, WORKSHOP, SYMPOSIA ETC.

- "Sustainable Research in Engineering, Technology, Pharmacy and Management, BTIRT in Association with Research Foundation of India and Supported by Scopus''.
- "Six Day Brainstorming Intellectual Basket of Women National Conference 2020 By JAYOTI VIDYAPEETH WOMEN'S UNIVERSITY''.
- "T4 New Normal for Teachers".

FDP Conducted

- 'Case Discussion Methodology on BBA-RM', Mahatma Gandhi National Council of Rural Education

- **Certification and Computer Efficiency**
  - ''Microsoft Excel Masterclass for Business Managers"- UDEMY.
  - '' Leadership and Mangement skills for business manager - Alison.
  - ''Complete Investing Course 2021 (Stock, ETFs Investing)'' – UDEMY.
  - ''Corporate Finance Introduction and Financial Statement'' – UDEMY.
  - ''QuicksBooks Pro Desktop 2018,19,20,21'' – UDEMY.
  - ''Power BI Essential Training''-by Gin Von Couter Linkdin.
  - ''Learning Data Analytics''- by Robin Hunt Linkdin.
  - ''Zero Investment Innovation for Education Initiatives, Sri Aurobindo Society.