ABHINAV MATHUR
 +91-9982746661 | abhinav_goals@yahoo.com
 81, Flat F2, Manohar Heights, Surya Nagar, Budhsinghpura, Sanganer, Jaipur (Rajasthan)

PROFESSIONAL SUMMARY

Dynamic and results-driven professional with 17+ years of comprehensive experience in administration, operations, corporate liaison, and strategic business unit management.

Proven expertise in campus administration, event management, and corporate relations, with a track record of successfully managing high-stakes institutional events and establishing strong industry linkages.

Adept at student counseling, training facilitation, and building partnerships that drive placement outcomes and innovation.

CORE COMPETENCIES

- Corporate Relations & Industry Liaison
- Student Training & Placement Coordination
- Campus & Event Management
- Public Speaking & Counseling
- Strategic Partnerships & MoUs
- Innovation & Incubation Center Development
- Budgeting & Profit Center Management

PROFESSIONAL EXPERIENCE

Mody University of Science and Technology, Sikar
Manager – Administration & Operations
Dec 2015 – Present

- Spearheaded campus operations across a 265-acre university campus, managing transport, security, horticulture, and event services.
- Led the planning and execution of major institutional events such as convocation, conferences, and cultural festivals.
- Directed technical and operational management of two state-of-the-art auditoriums and an open-air amphitheatre.
- Initiated and led counselling sessions for student admissions and parental orientation, contributing to improved enrolments.

- Launched and managed the university's Innovation and Incubation Centre, promoting entrepreneurship on campus.
- Developed SOPs, budget forecasts, and P&L statements to enhance efficiency and meet strategic goals.
- Established and maintained strong relationships with corporate and government stakeholders.

INOX Leisure Ltd, Jaipur
Unit Manager
Nov 2014 – Dec 2015

- Managed the profit center and full operations of a leading multiplex.
- Oversaw licensing, compliance, facility management, and customer satisfaction.

Cinépolis India Pvt Ltd, Jaipur
Unit Head
Mar 2013 – Oct 2014

- Launched and operated the first Cinepolis multiplex in Rajasthan.
- Directed facility setup, team management, and daily business operations.

Cinemax India Ltd, Ahmedabad
Theatre Manager
Jan 2012 – Feb 2013

- Managed cinema operations and handled government liaising.

Reliance MediaWorks Ltd, Kota
Theatre Manager
Oct 2007 – Nov 2011

- Led new cinema setups, trained staff, and ensured smooth coordination with government departments.

Earlier Sales & Channel Management Roles:
Foster's India Ltd | HBL Global (HDFC Bank) | Prompt Associates (ICICI Bank)

EDUCATION & CERTIFICATIONS

- **UGC NET (Management)** – 98.79 percentile (Dec 2024)
- **MBA (Marketing & Finance)** – Om Kothari Institute of Management & Research, Kota (2007)
- **B.Sc.** – Govt. College, Kota (2003)
- **Entrepreneurship Programme** – EDII Gujarat (2023)

Certifications:

- Google: Fundamentals of Digital Marketing
- HubSpot: Inbound Sales & Marketing
- LinkedIn: Basics of Six Sigma
- Turnip Innovations: IPR & Patent Courses, Entrepreneurship Program