Dr. ABHINAV SHARMA

10, Ashok Vihar, Opp. Kalyan Hospital, Jail Circle, Alwar (Raj.)-301001
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An innovative, versatile and dynamic professional have administrative, academic, training and placements, learning and development expertise. An experienced professional can handle any administrative or management position in an academic or corporate organization.

CAREER PROFILE

- Presently working as Training and Placement Officer (TPO) at Ch. Charan Singh National Institute of Agricultural Marketing (CCS-NIAM) Jaipur.
- Total Industrial and Academic Work Experience is more than 16 Years.
- Worked in various reputed academic and industrial organizations.
- Experience as handle various administrative positions and teaching engineering and management subjects at Undergraduate, Graduate and Postgraduate level.
- Published and presented over 16 research papers in an International, National journals and Conferences.
- Acting as Reviewer for International journals, Conferences and ISBN books for various reputed publishers.
- National and International Event Organizer.
- Keynote & motivational speaker and human values & life skills coach in various events.
- Innovative Planning Manager.
- Strong Professional Relationship Builder.
- Member of IEI, SAI, SOEWS Professional Societies.

EXPERIENCE

Academic Experience:

- **Training and Placement Officer at Ch. Charan Singh National Institute of Agricultural Marketing (CCS-NIAM) Jaipur from Sep. 2024 to till date.**

Job Responsibilities:

- Manage all trainings and placement drives for PGDM students including 100% summer & winter internships and final placements in various reputed national and international Agri input, BFSI, Consultancy and FMCG Companies on an average package of 11.8 LPA.
- Manage students' data and company data for placements and internships.
- Liaising with reputed national and international companies.
- Manage and organize students' trainings and workshops in Career goals and team building as well as preparations for GD and PI for their learning and development as per market scenario.

- Career development Counselling for the students as per market demands.
- Monitoring and evaluation of students by taking feedbacks of companies during placement drives.
- Conducted HR conclaves and alumni meets.
- Nice connect with alumni placed and working in very reputed organizations.

Other responsibilities:

1. **Approvals and affiliations**:
   - AICTE Approvals, Establishments and Affiliation for PGDM-ABM, PGDM-IEV and PGDM-SM courses.
   - Manage AISHE portal for the Institute.

2. **IQAC (Internal Quality Assurance Cell):**
   - Coordinate NIRF Ranking work as Nodal Officer for CCS-NIAM and NBA accreditation work for PGDM-ABM course.

3. **Admission:**
   - Coordinate admission work for all PGDM courses including marketing counselling and whole process.
   - Coordinate International admissions for PGDM-SM Course, working as Nodal officer at Study in India portal.

4. **Alumni affairs:**
   - Maintain website and data of alumni and conducted various alumni events.

5. **International and national visits:**
   - Coordinate International and National visits for students at various industrial organizations for field exposure.

6. **Trainings and workshops:**
   - Consultancy training programs coordination of Corteva Agrisciences Ltd. and other companies for different states Farmers producer's organizations (FPO).
   - Employee's assessments trainings for corporate employees.
   - Conducted different trainings and workshops on communication, team building and personality development.
   - Organize different pre placement workshops for the students.
   - Assist with recommendation, development and implementation of institute policies, processes, placements and procedures regarding student registration, records and welfare.
   - Provide input regarding improvements and enhancements of student enrollment management system. Serve as liaison between functional and technical resources for upgrades, problem analysis, issue tracking and resolution.

Previous Experiences:

- **Dean at Northern Group of Institutions, Alwar from Dec. 2019 to August 2024.**

  - **Approvals and affiliations**: Manage all Approvals, Establishments and Affiliation, training and placements for B.Pharm., D.Pharm., B.Tech., Diploma, MBA and BBA Courses.
  - **Inspection and Audit**: Manage Inspection and Auditing of Universities and AICTE as well as state government for B.Pharm., D.Pharm., B.Tech., Diploma, MBA and BBA Course.
  - **Training and placements**: Assist with recommendation, development and implementation of institute policies, processes, placements and procedures regarding student registration, records and welfare.
  - **Student's welfare**: Provide input regarding improvements and enhancements of student enrollment management system. Serve as liaison between functional and technical resources for upgrades, problem analysis, issue tracking and resolution. Assist with development of policies, practices, and procedures for measurement of student academic progress
  - **Human Resource (HR)**: Hire, manage and motivate assigned staff members, delegate responsibilities, identify training needs and evaluate Performance.

- **Dean Training and Placements** at Northern Institute of Engineering Technical Campus, Alwar from June 2018 to Nov. 2019.

- **Dean Academics** at Northern Institute of Engineering Technical Campus, Alwar from May 2017 to May 2018.

- **Head of Department** of Mechanical Engineering at Northern Institute of Engineering Technical Campus, Alwar from August 2014 to April 2017.

. - **Assistant Professor** in Mechanical Engineering Department at Northern Institute of Engineering Technical Campus, Alwar from August 2012 to August 2014.

- **Assistant Professor** in Mechanical Engineering Department at Suresh Gyan Vihar University (NAAC 'A'Graded), Jaipur from September 2009 to August 2012.

Industrial Experience:

- **Junior Engineer** in Quality Department **at Omax Autos Ltd. Dharuhera (HR)** from August 2005 to August 2006.
- **U &M Engineer** in **Ambuja Cements Ltd., Chandarpur, Nagpur (MH)** from 2009 to 2010.

EDUCATION

- **Ph.D.** in Mechanical (Production) Engineering from Asian International University on the topic of OPTIMIZATION AND PARAMETRIC APPRAISAL OF METAL MATRIX COMPOSITES IN NON-CONVENTIONAL MACHINING.
- **M.Tech.** (Production) from JU, Jaipur with 71.9% with Hons. in 2015.
- **B.E.** (Mechanical) from University of Rajasthan, Jaipur with 76.8% with Hons. in 2009.
- **Diploma** (Mechanical) from Govt. Polytechnic College, Alwar with 64.34% in 2005.

PATENT

- Vehicle overloading control-project filed for patent at IPR, Delhi in June 2018.

LIST OF BOOKS PUBLICATION

- Managing Editor of Make in India (ISBN NO.-978-81-88132-77-5).
- Workshop Technology & Manufacturing Process Book for Diploma and B.Tech. Students (Royal Publications).
- Multiple choice questions book for competitions like Railway, SSC.

PROJECTS GUIDED

- Smart material piston for petrol engine.
- Vehicle overloading control for RTO.
- Mini Bio Gas plant for rural areas.
- Automatic braking system.
- Cleaning robot.
- Sustainable bridge system for sea bridges.
- E-bike

LIST OF EVENTS CONDUCTED

More than national and international 280 Events, Workshops, Seminars, Conferences, Training and Placements Programs conducted.

- International conference on Make in India at NIET in 2018-2022 as Co-Convener.
- National Conference on RIMES at NIET in 2014-2022 as Co-Convener.
- Annual techno-cultural fest "ACME" from 2014 to 2023 as Convener.
- National workshop on Robotics in 2014 as Convener.
- National seminar on Conservation of energy by PCRA in 2017 as Convener.
- National workshop on Mind Controlling Robotics in 2018 as Convener.
- Various Individual and Pool Campus Placements drive conducted for B.Tech., MBA, BBA and Pharmacy Students as Placement Coordinator and Head.
- Various FDP's and Motivational speeches given in various institutes of India.
- Various Cleanliness drive, blood donation camps, health awareness camps and plantation drive conducted as Program Officer of National Service Scheme (NSS) unit.
- Coordinator of UBA (Unnat Bharat Abhiyan Activity) by MHRD, Delhi.
- More than 25 Companies MOU's for students and faculty training.
- Coordinator in NBA (National Board of Accreditation), NAAC (National Assessment & Accreditation Council), IIC (Institute Innovation Cell) and MGNCRE (Mahatma Gandhi National Council of Rural Education), ISO certification.

RESEARCH PAPERS PUBLICATIONS

International & National Journals

1. Abhinav Sharma "Steel Industries approaches towards make in India vis-a-vis south east asia", International Journal of Advanced research in manufacturing, material science & metallurgical engineering (ISSN:2393-8315), Volume 26, Issue 4, 2022, pp. 196-201.
2. Abhinav Sharma, Vaibhav Gandhi "Inbuilt coolant cooling system", International Journal of Advanced research in mechanical engineering technology (ISSN:2454-8650), Volume 2, Issue 2, 2021, pp. 19- 20.
3. Abhinav Sharma, Raju burahdia, gaurav arora, Sachin jain "Vehicle overloading control", International Journal of Advanced research in automotive technology (ISSN:2554-8450), Volume 5, Issue 3, 2019, pp. 28-32.
4. Vishwasdeep joshi, Abhishek Sharma, Abhinav Sharma, "Absolute point approach for more or less paradox in linear fractional transportation problem", International Journal of Advanced research in mathematical modelling (ISSN:2664-8360), Volume 35, Issue 20, 2018, pp. 282-285.
5. Abhinav Sharma "Management Process in Small Business", in International Research Journal of Engineering and Technology (e-ISSN: 2395-0056, p-ISSN: 2395-0072). Volume 3 Issue 4 April 2016.
6. Abhinav Sharma "Problems and Prospects in Engineering Industry", in International Research Journal of Engineering and Technology (e-ISSN: 2395-0056, p-ISSN: 2395-0072). Volume 2 Issue 2 May 2015.

7. Abhinav Sharma "Technology Trends in Banking Operations", peer reviewed, indexed International Journal for Research in Applied Science & Engineering Technology (ISSN: 2321-9653). Volume 2, Issue-III-March 2014).
8. Abhinav Sharma "Mobile Technology: The Strategic Impact of Mobile Communications within an organization", peer reviewed, indexed International Journal for Research in Applied Science & Engineering Technology (ISSN: 2321-9653). Volume 1, Issue-II-September 2013.

International & National Conferences

1. Paper presented in International Conference "Perspectives of Make in India: Trends Route and approach-2018" entitled steel industries approaches towards make in India at Northern group of Institutions.
2. Paper presented in International Conference "Perspectives of Make in India: Trends Route and approach-2018" entitled vehicle overloading control at Northern group of Institutions.
3. Paper presented in International Conference "Perspectives of Make in India: Trends Route and approach-2018" entitled inbuilt coolant cooling system at Northern group of Institutions.
4. Paper presented in International Conference "Perspectives of Make in India: Trends Route and approach-2018" entitled Absolute point approach for more or less paradox at Northern group of Institutions.
5. Paper presented on "Carbon Fiber "in IEI National Conference-2017 at Govt. Polytechnic College, Alwar.
6. Paper presented on "Role of transportation model in Supply chain management "in National Conference-2015 at NIET, Alwar.
7. Paper presented on "SAP/LAP model in Supply chain management "in National Conference-2015 at NIET, Alwar.
8. Paper presented on "Review of Solar Energy "in National Conference-2014 at NIET, Alwar.

SOFTWARE SKILLS

Programming Languages: MS Office, C, C++ Programming, CNC

PERSONAL DETAILS

Father's Name	:	Sh. Raj Hans Sharma
Date of Birth	:	11th April 1986
Marital Status	:	Married
Nationality	:	Indian
Passport	:	Yes

Date:
Place:

(Dr. Abhinav Sharma)