VINEET KACHHWAHA

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PROFESSIONAL SUMMARY

Results-driven Sales Accountant with over 8 years of experience in the cement industry, specializing in sales accounting, dealer management, and SAP operations. Proven track record in managing financial operations and coordinating with sales & marketing teams to drive business efficiency.

PROFESSIONAL EXPERIENCE

Sales Accountant | J.K. Lakshmi Cement Ltd., Jodhpur

February 2017 - December 2024

- Generate and analyze sales & outstanding reports for Zonal Head, Regional Head & Cluster Head
- Manage SAP operations including dealer, retailer, and vendor code creation
- Process and verify TA bills for both onroll and offroll employees
- Handle trade/non-trade order booking and proposal approvals for Rajasthan Zone-1
- Oversee secondary freight, TPC, and sales promotion bills in SAP
- Manage security refunds, interest posting, and security adjustments
- Create payment advice for trade dealers, non-trade customers, and company vendors
- Coordinate daily with sales & marketing teams regarding orders, rate lists, and invoices

Senior Officer Accounts | Saurashtra Cement Ltd.,Vadodara

January 2025 - Present

- Generate outstanding reports for Parent Child Working in Non-Trade Segments.
- Manage SAP operations including dealer, & non-trade code creation.
- Process and verify TA bills for both onroll and offroll employees.
- Preparing Monthly RD,QD & Other Schemes to CMO Ahmedabad.
- Oversee secondary freight, TPC, and sales promotion bills in SAP.
- Manage security refunds, Diversions, Shortage billing etc.
- Coordinate daily with sales & marketing regarding their queries to sales accounts.
- Posting of Payments in SAP as per requirements.
- Looking after management of Branch and daily & petty expenses.

TECHNICAL SKILLS

- **ERP Systems:** SAP (Sales Accounting)
- **Microsoft Office Suite:** Excel, Word, Outlook
- **Languages:** Hindi and English

EDUCATION

- **MBA Financial Management** (Online mode)
  Mizoram University - First Division

- **M.Com**
  Jai Narain Vyas University - Second Division

- **B.Com**
  Jai Narain Vyas University - First Division

- **Higher Secondary (Commerce)**
  St. Pauls Sr. Sec. School, Jodhpur (CBSE) - First Division

CORE COMPETENCIES

- SAP data processing and management
- Problem-solving and analytical thinking
- Decision-making and team management
- Strong communication and presentation skills
- Quick learning capability
- Team collaboration and flexibility

PERSONAL DETAILS

Date of Birth: 15 August 1991
Marital Status: Married